

Brian Rump, BA

Funding Specialist, Onager Solutions Inc.

EDUCATION

Bachelor of Arts, Canadian Studies

Trent University

Peterborough, Ontario

2000 – 2004

General Business, Diploma

Fleming College

Peterborough, Ontario

2004 – 2006

EMPLOYMENT HIGHLIGHTS

BMO Bank of Montreal

Commercial Account Manager, Commercial Services Officer

Lindsay, Ontario

2010-2013

- Completed financial analysis and risk assessment for credit seeking companies
- Recognized year over year financial change and impact and recommended solutions to strengthen financial position
- Prepared and confidently delivered presentations
- Managed a commercial lending portfolio of over 140 customers
- Developed excellent problem solving, critical thinking, research and writing skills

BMO Bank of Montreal

Financial Services Manager Tier 3

Lindsay, Ontario

2012

- Worked with branch team to consistently deliver exceptional NPS results
- Effectively dealt with difficult customers to their satisfaction on a daily basis
- Confident and familiar with BMO computer applications
- Worked with branch team to find referrals and grow business

RBC Commercial Banking

Account Manager Assistant (Placement)

Lindsay, Ontario

2007-2011

- Maintained contact records, application forms and paper work
- Interacted with clients and coworkers in a professional manner
- Experienced with PowerPoint, Word, Excel and Access
- Created and delivered several product presentations current and prospective clients
- Developed procedures for mail outs, telephone contact, and record keeping